



Workshop  
on  
**“Efficiency, Competition and Long Term Contracts  
in Electricity Markets”**

Organized by LARSEN & Loyola de Palacio Program of the European University Institute  
(Florence)

*15-16 January 2009*

Location: European University Institute, Florence

**13h30 Welcome Address: Jean-Michel GLACHANT, Professor, Loyola de Palacio Program**

**1<sup>o</sup> session.**

**13h35-17h00. Long term efficiency and long term contracts**

**Chair : Jean-Michel GLACHANT (Loyola de Palacio Program)**

13h35-14h00 Maria SICILIA (International Energy Agency). Long term challenges and new coordination in electricity markets **POWER POINT**

*The perspective of consumers*

14h00-14h25 Petter LONGVA, Vice president, Energy Policy, NorskHydro, Long term contracting and risk management from the point of view of a large electricity consumer **POWER POINT**

*The perspective of producers*

14h25-14h55 Dominique FINON , CIRED & LARSEN, Decentralised electricity markets, generation investment and risk allocation : the need of vertical arrangements **POWER POINT**

14h55-15h20 Fabien ROQUES, CERA & EPRG research associate, The role of long term contracts in pure producer's portfolio approach of generation equipments **POWER POINT**

15h20-15h30 Questions with the floor

### **15h30-16h00 Coffee Break**

*The parallel between energy industries*

16h00-16h25. Anne NEUMANN (DIW Berlin) with Christian von Hirschhausen (DIW Berlin), Long term contracting and import infrastructures investments in liberalised gas markets

16h25-16h50. Jacqueline BOUCHET (GDFSuez, EVP Economic Studies - Energie Europe International), Energy security and long term arrangements **POWER POINT**

16h50-17h00. Questions with the floor

### **17h-18h Round table : Chair : Jean-Michel GLACHANT**

François CAREME, Senior Vice-President, EDF R&D (introduction); Jacqueline BOUCHET GDFSuez ; Gunnar LUNDBERG, Vice-President Regulatory Affairs, Vattenfall; Philippe WARNY, Director of Energy, Solvay ; Peter LONGVA, NorskHydro

### **19h30. Dinner**

## **Friday 16 January Second session 8h45-10h45**

### **Contracts, imperfect competition and regulation Chair: Dominique FINON, Director of Gis LARSEN**

8h45- 9h20. Bert WILLEMS, Tilburg University  
Exclusivity contracts : efficient or inefficient insurance in electricity markets ? **POWER POINT**

Discussant : Richard MEADE, ISCR (New Zealand) **POWER POINT**

9h20-9h55. Anna CRETU, IEF, University Bocconi, Milano,  
Imperfectly competitive contract markets for electricity **POWER POINT**

Discussant: Gert BRUNEKREEFT, Jacobs University Bremen

9h55-10h30. Richard MEADE , Institute for the Study of Competition and Regulation, Victoria Management School (New Zealand)  
Comparison of long term contracts and vertical integration in decentralised electricity markets **POWER POINT**

Discussant : Christophe Gence-Creux (CRE, France )

10h30-10h40. Conclusion: lessons from formalised exercises

**10h40-11h10: Coffee break:**

**Third session**

**11h10 -14h00**

**Competition policy, infrastructure investment and long term contracts**

**Chair: Pippo RANCI , Professor & Adviser of the Florence School of Regulation  
(invited)**

11h15-11h45. Leigh HANCHER, Allen & Overy  
State aid and long term contracts in the European jurisprudence.

11h45-12h15. Adrien de HAUTELOCQUE (Manchester University et GRJM, Paris XI) and Jean-Michel GLACHANT (Loyola de Palacio Program, Florence)

Long-term energy supply contracts in European competition policy: Fuzzy not Crazy. **POWER POINT**

12h15-12h45 Frederic MARTY (GREDEG & OFCE, Nice University) with Julien Pillot (GREDEG)

The influence of essential facilities theory in matter of regulation and competition policy in energy network industries: long term efficiency criteria in European and American jurisprudence  
**POWER POINT**

**12h15-13h45. Roundtable**

**Chair: François Lévêque, Professeur Law and Economics, Mines ParisTech**

Leigh HANCHER , Allen & Overy

Michel MATHEU, Vice-President, EDF Direction of Strategy ,

Machiel MULDER, Chief Economic Advisor, Office of Energy Regulation, The Netherlands  
Competition Authority (NMa)

Heike SCHWEITZER, EUI Chair of competition law

Laurent DAVID, Head Economic Research Unit, GDFSuez Research division .

13h45 -14h00

**Conclusion of the Workshop.** Dominique FINON & Jean-Michel GLACHANT

**14h00-15h00**

**Lunch in the EUI restaurant**